

Mark W. Smith

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PRACTICE AREAS

Bonds & Tax Incentives | Corporate | Crisis Management | Government Relations | International/World Law Group | Tax | Utilities & Telecommunications | Private: Coronavirus Resources | Automotive

Mark Smith is a business and regulatory lawyer who focuses his practice on economic development, government relations and telecommunications and utility matters.

Mark has been involved in numerous state and local tax incentive projects with capital investments ranging from less than $2 million to more than $1 billion. He also represents a wide range of clients before the Tennessee General Assembly and before various State agencies and local governmental entities. Mark serves as Assistant General Counsel to an association of over 150 municipal utilities and rural electric cooperatives and regularly works with some of the nation's largest municipally-owned and cooperatively organized utility systems. He is a frequent speaker on economic development, legislative, telecommunications and utility law issues. Mark resides on Signal Mountain and splits his time between the firm's Chattanooga and Nashville offices.

EDUCATION

- J.D., University of Georgia School of Law, 1994
  - *Georgia Law Review*
  - Order of the Coif
- B.A., University of Virginia, 1991

BAR ADMISSIONS

- Tennessee
- Georgia

COURT ADMISSIONS

- State Courts of Tennessee
- State Courts of Georgia
- U.S. District Court, Eastern and Middle Districts of Tennessee
- U.S. Court of Appeals, Sixth and Eleventh Circuits
- U.S. Supreme Court

ACCOLADES

- *The Best Lawyers in America*® – Economic Development Law; Government Relations Practice, since 2018

MEMBERSHIPS

- American Bar Association
- Chattanooga Bar Association
- National Association of Bond Lawyers
- State Bar of Georgia
- Tennessee Economic Development Council
- Tennessee Bar Association

COMMUNITY

- Chattanooga Area Chamber of Commerce, Public Policy Committee

