

Miller & Martin's Commercial Finance team spans between the firm's Corporate and Commercial Departments, providing commercial finance support to borrowers and lenders in a variety of transaction types, such as acquisition financing, asset-based lending, real estate loans and project financing, whether secured or unsecured and covering a myriad of collateral types.

To effectively represent our lender and borrower clients in a broad range of transactions, our Commercial Finance team members come from diverse backgrounds covering regulatory, securities, real estate and mergers & acquisitions. Our team works closely with other groups within the firm as necessary, such as [Healthcare](#), [Intellectual Property](#), [Tax](#) and [Real Estate](#).

Our lending clients include banks, insurance companies, private equity funds, mezzanine lenders and other non-institutional lenders. We also represent borrowers and issuers when they obtain capital under similar transaction contexts.

Many of our team members are also members of the firm's [Bankruptcy & Creditors' Rights Group](#), representing creditors, debtors and trustees in pre-bankruptcy restructurings and workouts and also in post-bankruptcy debtor-in-possession financings and other aspects of Chapter 11 proceedings.

SELECTED EXPERIENCE

Experience in Representing National Banking Institutions

- \$16.5 million loan secured with aircraft.
- \$25 million revolving asset based loan to an equipment leasing company.
- \$10 million revolving asset based loan to renewable energy company.
- \$40 million revolving asset based loan to domestic subsidiary of Italian agriculture company.
- Lender participation in a \$400 million syndicated, securitized receivables credit facility.
- \$5 million revolving asset based loan to environmental services affiliates.

Experience in Representing Regional Banks

- \$25 million revolving asset-based loan to banking sector acquisition and management company.
- \$3.5 million personal loans secured with pledges of interests in stock and limited liability company interests.
- \$2.5 million loan to semi-professional baseball team secured with pledges of membership interests.

Experience in Representing Borrowers

- Represented publicly traded rental company in syndicated, revolving asset-based loan of \$40 million from a national bank.
- Represented specialty e-tailer in a \$40 million securitized receivables credit facility and a \$50 million syndicated, revolving asset based loan from two national banks.
- Represented publicly traded company based in Australia in obtaining \$63.5 million loan to partially finance a U.S. acquisition.
- Represented international beverage distribution company with respect to Georgia law and legal opinion matters for non-asset based commercial facilities originated in several countries and ranging in size up to a \$2.5 billion syndicated, multi-currency line of credit.
- Represented borrower in \$8.7 million aggregate credit facility; aggregating secured primarily with road construction equipment.
- Represented borrower in \$7.5 million credit facility to domestic subsidiary of Italian manufacturer including guidance line equipment loan.
- Represented European software and IT services provider as borrower in several multi-million dollar loans with respect to the U.S. collateral of its domestic operating companies securing such loans.
- Represented borrowers in ISDA Currency Swap agreements.

Experience in Representing Mezzanine Lenders

- \$3.1 million mezzanine loan to, and warrant interest in, an outsourcing, management consulting and staffing company for acquisition financing.
- \$4.5 million mezzanine loan to, and warrant interest in, a restaurant group in order to provide funds for expansion.
- \$7 million mezzanine loan to, and warrant interest in, a health and wellness social media platform for working capital and growth capital.
- \$2 million mezzanine loan to, and warrant interest in, a human resources training company for working capital and growth capital.
- \$4.5 million mezzanine loan to an energy equipment, services and solutions provider for working capital and growth capital.

Experience in Real Estate Transactions

- \$94.4 million construction loan for major office tower in Buckhead (Atlanta), Georgia.
- \$33 million loan for medical office buildings in Alpharetta, Georgia.
- \$28.5 million acquisition/development loan for retail development in Snellville, Georgia.
- \$16.1 million loan secured by 11 warehouse facilities in metro Atlanta, Georgia.
- \$6 million loan for development of a senior living facility in Anderson, South Carolina.
- \$4 million loan for joint public/private retail/office/parking deck in Athens, Georgia.
- \$10 million credit line for acquisition and rehab of pool of single family REO properties in metro Atlanta, Georgia.
- \$21.5 million line of credit for the acquisition of un-anchored retail centers in the southeastern United States.
- \$11 million construction loan for development of retail center anchored by Whole Foods supermarket in Savannah, Georgia.
- \$12 million loan for acquisition of yacht in Ft. Lauderdale, Florida.
- Multiple permanent financing loans throughout the country for national life insurance company ranging in amounts from \$1 million to \$13 million secured by retail, industrial, office, apartment and mixed use properties.

RELATED PRACTICES

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RELATED ATTORNEYS



Bobby Dann

CO-CHAIR

Of Counsel
423.785.8280 | [Email](#)



Tim Silvis

CO-CHAIR

Member
404.962.6414 | [Email](#)

Kane Shepherd

Evan Sharber

Luke Smith

Nathan Cates

Jason S. McCarter

Alan Madison

Laura Ketcham

Clif Henry

Tom Hayslett

Jim Haley

Alison Boyer